



# Delta Consultants Career Development Quiz

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[www.delta-consultants.com](http://www.delta-consultants.com)

**Why should your next employer employ YOU?  
What makes you stand out from the crowd?  
Who on earth do you think you are?**

- Take the Delta Consultants Career Development Quiz to find out what makes you tick ✓
- **Answer each question with a simple YES or NO** ✓
- Don't dwell on the questions; respond as quickly as your **instinct** will allow ✓
- For each answer give yourself a score of 0 for **NO** and 1 for **YES** ✓

**Your CV: the most important thing your career will ever own**

Delete as appropriate	
Yes	No
Yes	No
Yes	No
Yes	No

1. Is your CV just two to three pages long with your career in reverse chronological order?
2. Do you **highlight** your skills and achievements?
3. Do you receive good responses to your CV from potential employers?
4. Do you offer enough **passion** to stand out from the hundreds of applicants applying for **your** next job?

**Your Confidence and Self Belief: the real you**

Yes	No
Yes	No

5. Do you project yourself as **self-confident** without being pushy and direct without being arrogant?
6. Given your skills and experience, is the career move you're trying to make **realistic**?

**Interview Techniques: eye contact, firm handshake, suited and booted**

Yes	No
Yes	No
Yes	No
Yes	No

7. Is your interview style based on a strategic plan?
8. Are your interview techniques helping you to achieve the right job?
9. Are you getting more offers than interviews?
10. Are you happy with your **interpersonal skills** and the way you present yourself?

**Career Direction: the quickest way from A to B is still a straight line**

Yes	No
Yes	No
Yes	No

11. Do you know where you're going?
12. Do you have **goals** and aspirations?
13. Do you know what sort of work environment you're looking for?

**Your Recruitment Consultant: right place, right time, right salary**

Yes	No
Yes	No
Yes	No

14. Are you confident that your chosen agency is able to **negotiate** the right financial package for you?
15. Do you trust your consultant to **understand** what you're looking for in your next role?
16. Do you know your calls will be answered and any issues solved?

**Key Assets: recognising your own reflection in the mirror**

Yes	No
Yes	No
Yes	No
Yes	No

17. Do you have a **truthful** view of your skills and abilities?
18. Do you know your strengths?
19. Can you recognize your **weaknesses**?
20. Do you know your career preferences?

**HOW DID YOU SCORE?**

TOTAL ....
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- 1 – 5 Call Delta Consultants **now** on 01480 495 047 - you need a career **health check** ✓
- 6 – 10 A **nip and tuck** wouldn't come amiss - call Delta Consultants **now** for impartial CV advice ✓
- 11 – 15 Not bad! Your next job might be **online** at [www.delta-consultants.com](http://www.delta-consultants.com) or call us **now** ✓
- **16 – 20 You're a great candidate! Call Delta Consultants now ... we need you!** ✓